

FINANCIAL INFORMATION

Seattle Goodwill Industries is a 501(c)(3) nonprofit organization committed to job training and education. In achieving our mission to reduce barriers to opportunity, we positively impact our community in many ways that go beyond dollars and cents.

Our charitable model is unique, and we generate much of our revenue for our job training and education mission through our thrift stores. Last year we put \$97.6 million of that revenue back into operating our stores and warehouses, compensating our team of employees, and maintaining the infrastructure needed to keep 36,000 reusable items out of landfills every day.

Retail Operations	\$93,784,184
Contributions	\$3,788,210
Other	\$2,065,215
Total Revenue	\$99,637,609

Free Job Training & Education	\$7,300,362
Retail Operations	\$97,670,466
Fundraising	\$635,566
Management & General	\$6,467,635
Total Expenses	\$112,074,029

Net **\$(12,436,420)**

Percent of expenses to support retail and mission programs and services	93.7%
Percent of expenses to support management and fundraising	6.3%
	100%

We strive to make efficient use of the resources our community entrusts to us. If you have any questions regarding this financial report or the impact of our free Job Training and Education programs in our region, you may visit www.seattlegoodwill.org and review our 990.

OUR MISSION: to provide quality, effective employment training and basic education to low-income individuals with significant barriers to economic opportunity. Because jobs change lives.



Executive Committee

Amelia Ransom, *Chair*
Avalara

Tim Myers, *Vice Chair*
Boeing Capital Corporation

Amy Hanson, *Secretary*
Hanson Consulting Group

Scott F. Wilson, *Treasurer*
Swiftsure Capital

Broderick Smith, *Past Chair*
SilentWater Real Estate

Scott Missall, *Director*
Ogden Murphy Wallace
P.L.L.C.

Daryl Campbell
President & CEO
Seattle Goodwill Industries

Directors

Erik Arnold
Microsoft

Catherine Gibson
Evolve Partner Group

Jacquelyn M. Howard
Starbucks

Libby Johnson McKee
Amazon.com

Wayne Lau
Community Volunteer

Dr. Rosie
Rimando-Chareunsap
South Seattle College

Kerri Schroeder
Bank of America

Derryl E. Willis
HomeStreet Bank

Dave Wright
City of Seattle